

McGill and Partners Announces Digital-First Partnership with AXA XL

London, 2 June, 2025: McGill and Partners, the independent global specialty insurance and reinsurance broker, today announces a **groundbreaking digital-first partnership** with **AXA XL's UK & Lloyd's Business**, aimed at driving innovation and enhancing efficiency in risk placement.

This new digital placement initiative aligns AXA XL's risk appetite across multiple lines of business with McGill and Partners' client portfolio. By digitally identifying in-scope risks, the partnership streamlines both the placement and underwriting process which accelerates quoting for clients.

AXA XL's underwriters will benefit from valuable insights into risk selection and exposure management through a customised dashboard, ensuring greater visibility in managing overall exposure while maintaining underwriting standards throughout the process.

The partnership is helping to simplify what can be a complex process. By automating and aligning risk appetite, the partnership aims to increase the speed and overall improve the ease of placement for clients.

The partnership is built on McGill and Partners' proprietary Underscore broking platform, and the capability may be rolled out to other partners in the future, further expanding its impact across the industry.

Steve McGill, CEO at McGill and Partners, said: "We're thrilled to launch this partnership with AXA XL's UK & Lloyd's Business, who share our ambitions for a more efficient, innovative and digitally enabled insurance market. Our firm has been built on digital first principles, with a deep belief in the power of innovation to transform and improve outcomes for our clients. This partnership is another significant step which will enhance our clients' experience."

Sean McGovern, CEO, AXA XL, UK & Lloyd's, said: "We are pleased to announce our strategic, digital-first partnership with McGill and Partners. This collaboration is a significant step in our market connectivity and digital underwriting journey. It allows us to harness the power of structured data and digital connectivity to deploy capacity efficiently on a risk-by-risk basis. This partnership not only enhances our trading relationship with McGill and Partners but also strengthens our position to deliver exceptional value to clients in a competitive landscape."

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About McGill and Partners:

McGill and Partners is an independent, specialty insurance and reinsurance broker, dedicated to delivering innovative solutions to meet the sophisticated needs of our clients. We challenge the status quo and drive change in the market by bringing together best-in-class talent within an

entrepreneurial, team-based culture that fosters fresh perspectives and forward-thinking strategies. This approach underpins our founding ethos: Different by Design.

With a commitment to building long-term partnerships, we provide a comprehensive range of expertise to our clients and distribution partners worldwide. Headquartered in London, we have offices in Bermuda, the US, Ireland, Australia, Switzerland, Sweden and Germany. The firm has significant backing from funds affiliated with Warburg Pincus, a leading global private equity firm, alongside founder and employee ownership.

Please note: McGill and Partners is a registered trading name for each of McGill and Partners Ltd and MGP McGill and Partners Europe Limited.

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ABOUT AXA XL

AXA XL, the property & casualty and specialty risk division of AXA, provides insurance and risk management products and services for mid-sized companies through to large multinationals, and reinsurance solutions to insurance companies globally. We partner with those who move the world forward. To learn more, visit www.axaxl.com

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