

## **McGill and Partners expands ports and terminals offering with key hire**

**London, March 2024:** McGill and Partners, the global boutique specialist insurance and reinsurance broker, has expanded its ports and terminals offering with the appointment of Julien Horn as a Partner. Julien joins the team headed up by Julien Hubbard, adding expertise in logistics and transportation.

Julien joins McGill and Partners from TT Club, an independent provider of mutual insurance to the international transport and logistics industry. He worked at TT Club since 2006 and spent the last four years as a Senior Underwriter in the marine division. At TT Club his work focussed on the Middle East, Africa, Eastern Mediterranean and Turkey.

Prior to that Julien spent six years as Business Development Director in Dubai for TT Club, with responsibilities for the Middle East, India and Africa.

Over the past decade, Julien has cultivated significant relationships across the Middle East and the broader MENA region. This, combined with his abilities to solve issues for large clients, means that Julien is well-placed to take on this role at McGill and Partners. As ports and terminals operators pivot their business models into logistics, Julien brings a wealth of knowledge to support both existing and new clients in this increasingly complex area of transportation business.

### **Julien Hubbard, Partner and Head of Ports and Terminals at McGill and Partners**

**said:** *"It is fantastic to welcome someone of Julien's calibre to the team. His business development skills, whether it be nurturing current relationships or exploring new opportunities, will be a tremendous asset to the firm. However, Julien will also bring a new dynamic to the team and his skillset will undoubtedly enhance our ports and terminals offering."*

**ENDS**

### **About McGill and Partners**

McGill and Partners is the leading global boutique specialty insurance and reinsurance broker in the world. It was launched in 2019 and the firm has significant backing from funds affiliated with Warburg Pincus, a leading global private equity firm. McGill and Partners is headquartered in London with offices in Bermuda, the US, Ireland, Australia, Switzerland and Germany.

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